This report (including all exhibits) consists of a total of 12 pages, of which this page is number 1. The exhibit index is on page 10.

FORM 10-Q SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended	April 3. 1994	Commission Fil	Le Number 1	-6714
THE WASHINGTON POST COMPANY				
	name of registr			narter)
	Delaware			9182885
	other jurisdict tion or organiza			
<b>1150 15th Stree</b>	t, N.W.	Washington,	D.C.	20071
				(Zip Code)
	(202) 33			
(Registrant's telephone number, including area code)				
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X . No				
C	lass A Common St lass B Common St	ock	1,843,250 9,869,15	

## THE WASHINGTON POST COMPANY

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PART I. FINANCIAL INFORMATION Item 1. Financial Statements

The Washington Post Company Consolidated Statements of Income (Unaudited)

	Thirteen Weeks Ended	
(In thousands, except per share amounts)	April 3, 1994	
Operating revenues Advertising Circulation and subscriber Other	\$212,195 109,165 37,094	\$214,602 113,428 33,676
	358,454	361,706 
Operating costs and expenses Operating Selling, general and administrative Depreciation and amortization of property,	199,553 88,957	195,083 97,783
plant and equipment Amortization of goodwill and other intangibles	14,710 4,031  307,251	14,982 4,067  311,915
Income from operations	51,203	49,791
Other income (expense) Equity in losses of affiliates Interest income Interest expense Other	(5,385) 3,565 (1,435) 2,604	(1,795) 2,606 (1,446) (51)
Income before income taxes and cumulative effect of change in accounting principle	50,552 	49,105
Provision for income taxes Current Deferred	22,962 (1,222)  21,740	20,991 (391)  20,600
Income before cumulative effect of change in accounting principle	28,812	28,505
Cumulative effect of change in method of accounting for income taxes		11,600
Net income	\$ 28,812 ======	\$ 40,105 =====
Earnings per share: Before cumulative effect of change in accounting principle	\$2.46	\$2.42
Cumulative effect of change in accounting principle		.98
Net income	\$ 2.46 =====	\$ 3.40 =====
Dividends declared per share	\$ 2.10 =====	\$ 2.10 =====
Average number of shares outstanding	11,720	11,796

## The Washington Post Company Consolidated Balance Sheets (Unaudited)

	April 3,	January 2,
(In thousands)	1994	1994
Assets		
Current assets	Ф 077 004	<b>4</b> 474 F40
Cash and cash equivalents Marketable securities	\$ 377,891 76,870	\$ 171,512 258,412
Accounts receivable, less estimated returns, doubtful accounts and allowances	126,004	140,518
Inventories	20,678	16,419
Program rights Other current assets	14,564 17,451	15,460
other current assets	17,451	
	633,458	625,574
Investments in affiliates	158,845	155,251
Property, plant and equipment		
Buildings Machinery, equipment and fixtures	170,159 582,030	166,433 579,423
Leasehold improvements	29,452	29, 287
	781,641	
Less accumulated depreciation and amortization	(482,015)	775,143 (469,359)
	299,626	
Land	28,841	28,799
Construction in progress	43,269	29,135 
Cooduill and other intensibles	371,736	363,718
Goodwill and other intangibles, less accumulated amortization	304,898	309,157
Deferred charges and other assets	190,675	168,804
	\$1,659,612	\$1,622,504
Liabilities and Shareholders' equity	=======	=======
Current liabilities		
Accounts payable and accrued liabilities	\$ 147,639	\$ 163,553
Federal and state income taxes Deferred subscription revenue	36,912 80,779	15,726 79,254
Dividends declared	12,299	
	277,629	258, 533
Other liabilities	195,610	191,088
Long-term debt	50,350	51,768
Deferred income taxes	37,415	33,696
	 561,004	535,085
Shareholders' equity	301,001	000,000
Capital stock	20,000	20,000
Capital in excess of par value Retained earnings	21,322 1,574,759	21,354 1,570,546
Unrealized gain on available-for-sale		1,370,340
securities (Note 3) Cumulative foreign currency translation	6,285	
adjustment	3,645	2,908
Cost of class B common stock held in Treasury	(527,403)	(527,389) 
	1,098,608	1,087,419
	\$1,659,612	\$1,622,504
	=======	=======

## The Washington Post Company Consolidated Statements of Cash Flows (Unaudited)

	Thirteen Weeks Ended	
(In thousands)	April 3, 1994	
Cash flows from operating activities:  Net income Adjustments to reconcile net income to net cash provided by operating activities: Cumulative effect of change in accounting principle Depreciation and amortization of property, plant and equipment Amortization of goodwill and other intangibles Amortization of program rights	\$ 28,812  14,710 4,031 4,661	\$ 40,105 (11,600) 14,982 4,067 4,795
Provision for doubtful accounts Increase in interest and income taxes payable Provision for deferred income taxes Change in assets and liabilities:    (Increase) in accounts receivable    (Increase) in inventories    (Decrease) in accounts payable and accrued    liabilities Other	15, 276 17, 437 (1, 222) (937) (4, 259) (11, 905) 5, 202	14,319 11,047 (391) (33,879) (1,557) (8,634) 6,281
Net cash provided by operating activities	71,806	39,535
Cash flows from investing activities: Purchases of property, plant and equipment Purchases of marketable securities Proceeds from sales of marketable securities Investments in certain businesses Payments for program rights Other	(22,894)  182,587 (8,750) (4,526) 456	(17,673) (103,965) 124,200  (5,361) 18
Net cash provided (used) by investing activities	146,873	(2,781)
Cash flows from financing activities: Dividends paid Common shares repurchased	(12,300) 	(12,404) (14,947)
Net cash (used) by financing activities	(12,300)	(27,351)
Net increase in cash and cash equivalents	206,379	9,403
Beginning cash and cash equivalents	171,512 	86,840
Ending cash and cash equivalents	\$ 377,891 ======	\$ 96,243 ======

The Washington Post Company Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 1: Results of operations, when examined on a quarterly basis, reflect the seasonality of advertising that affects the newspaper, magazine and broadcasting operations. Advertising revenues in the second and fourth quarters are typically higher than first and third quarter revenues. All adjustments reflected in the interim financial statements are of a normal recurring nature.

Note 2: Summarized combined (unaudited) results of operations for the first quarters of 1994 and 1993 for the company's affiliates are as follows (in thousands):

	First Quarter	
	1994	1993
Operating revenues	\$167,142	\$162,301
Operating income Net loss	2,454 (4,204)	(4,129) (3,323)

Note 3: Effective January 3, 1994, the company adopted Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities" (SFAS No. 115). The adoption of SFAS No. 115 requires that certain investments in equity securities held by the company be classified as "available-for-sale" and measured at fair value. At April 3, 1994, the fair value of such equity securities was \$14,341,000, which exceeded cost by approximately \$11,026,000. The unrealized gain, net of deferred taxes of \$4,741,000, is included as a separate item in shareholders' equity.

Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

This analysis should be read in conjunction with the consolidated financial statements and the notes thereto.

Revenues and expenses in the first and third quarters are customarily lower than those in the second and fourth quarters because of significant fluctuations in advertising volume. For that reason, the results of operations for each quarter are compared with those of the corresponding quarter in the preceding year.

#### RESULTS OF OPERATIONS

Net income for the first quarter of 1994 was \$28.8 million (\$2.46 per share), a decrease of 28 percent from net income of \$40.1 million (\$3.40 per share) last year. First quarter 1993 earnings included a one-time credit of \$11.6 million (\$.98 per share) resulting from the adoption of Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." Excluding this credit, net income in the first quarter of 1993 was \$28.5 million (\$2.42 per share).

Revenues for the first three months of 1994 were \$358.5 million, a decrease of 1 percent from \$361.7 million in the same period last year. Advertising revenues declined 1 percent and circulation revenues fell 4 percent, while other revenues increased 10 percent.

Costs and expenses for the first quarter of 1994 decreased 1.5 percent to \$307.3 million, from \$311.9 million in the first quarter of 1993. Operating expenses increased 2 percent, while selling, general and administrative expenses decreased 9 percent compared with the first three months of 1993. Normal increases in fixed costs, such as payroll and fringe benefits, were more than offset by newsprint and magazine paper expenses and other circulation related expenses, which declined due to lower consumption. In the first quarter of 1994 operating income rose to \$51.2 million, a 3 percent increase over \$49.8 million in 1993.

Newspaper Division. At the newspaper division revenues decreased 2 percent in the first three months of 1994. Advertising revenues for the division fell 2 percent, primarily due to a 3.5 percent decline in advertising volume at The Washington Post. Retail linage at The Post decreased 8.5 percent and classified volume was down 1 percent. A soft market continues to affect the real estate category, while recruitment advertising remains strong. General linage increased 4 percent and preprint volume was even with the same period last year. Circulation revenues were flat when compared with the first quarter of 1993. Daily circulation at The Post declined slightly in the quarter as a result of

adverse weather conditions in January and February in the Washington, D.C., area; Sunday circulation was even with the same period last year.

Broadcast Division. Revenues at the broadcast division increased 13 percent over the first quarter of 1993. Local advertising revenues increased 15 percent and national advertising revenues rose 12 percent in the first quarter of 1994. The major factor contributing to this improvement was an increase in automotive advertising.

Magazine Division. Newsweek revenues in the first quarter of 1994 decreased 8 percent, principally due to a 12 percent decline in advertising revenues. Fewer pages and lower rates at the domestic edition were the major contributors to the decrease. Circulation revenues fell 3 percent at Newsweek, primarily due to lower volume at both the domestic and international divisions. In the first quarter of 1994 Newsweek published the same number of weekly (13) and special (1) issues as in 1993.

Cable Division. At the cable division first quarter 1994 revenues were 3 percent lower than 1993, including operations in the United Kingdom, which were subsequently sold during 1993. Excluding foreign operations, cable division revenues were even with the first three months of 1993. A 2 percent increase in basic subscribers was offset by a decrease in subscriber rates attributable to the rate freeze and reductions enacted in the 1992 Cable Act.

Other Businesses. In the first quarter of 1994, revenues from other businesses, principally Stanley H. Kaplan Educational Center, Pro Am Sports System (PASS), and Legi-Slate, increased 10 percent. Revenues at Kaplan increased 7 percent over the first three months of 1993, and enrollments increased 8 percent.

Equity in Earnings and Losses of Affiliates. The company's equity in earnings of affiliates in the first quarter of 1994 was a loss of \$5.4 million, compared with a loss of \$1.8 million in the first quarter of 1993. Lower results at the company's affiliated newsprint mills, which included a large gain on the sale of land in the first three months of 1993, were the major reason for the decrease.

Non-operating Items. Interest income, net of interest expense, was \$2.1 million, compared with \$1.2 million in the same period last year. The increase was attributable to higher invested cash balances.

Other income in the first quarter of 1994 was \$2.6 million, compared with other expense of \$.1 million in the first quarter of 1993. In 1994 other income included a gain of \$2.5 million resulting from a change in the company's ownership interest in one of its affiliates.

### FINANCIAL CONDITION

In January 1994 American PCS, L.P. (known as American Personal Communications or APC), a limited partnership in which the company has a 70 percent interest, filed an application for a PCS authorization with the Federal Communications Commission (FCC). APC has begun some operations, and immediately following receipt of authorization from the FCC, the company expects to substantially increase the level of its capital investment in the business.

In February 1994 the FCC issued new rules related to pricing and the reregulation of the cable industry. The company has evaluated the rules and does not expect them to have a material effect on consolidated financial results.

In April 1994 the company purchased the assets of two television stations in Houston and San Antonio, Texas, for \$253 million in cash and the assumption of approximately \$4 million in liabilities related to the operations of the two stations.

The company has experienced no other significant changes in its financial condition since the end of 1993.

## PART II - OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K.

(a) The following documents are filed as exhibits to this report:

EXHIBIT NUMBER	DESCRIPTION	FILING PAGE NUMBER
11	Calculation of average number of shares outstanding	12

(b) No reports on Form 8-K were filed during the period covered by this report.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE WASHINGTON POST COMPANY (Registrant)

Date: May 18, 1994 /s/ Donald E. Graham

Donald E. Graham, Chairman &
Chief Executive Officer

Chief Executive Officer (Principal Executive Officer)

Date: May 18, 1994 /s/ John B. Morse, Jr.

John B. Morse, Jr., Vice President-Finance (Principal Financial Officer)

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## Exhibit 11

# CALCULATION OF AVERAGE NUMBER OF SHARES OUTSTANDING (In thousands of shares)

Thirteen Weeks Ended

	mili teen weeks Ended	
	April 3, 1994	April 4, 1993
Number of shares of Class A and Class B stock outstanding at beginning of period	11,713	11,798
Issuance of shares of Class B common stock (weighted), net of forfeiture of re- stricted stock awards		14
Repurchase of Class B common stock (weighted)		(21)
Unexercised stock option equivalent shares com- puted under the "treasury stock method"	7	5
Average number of shares outstanding during the period	11,720 ======	11,796 =====