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            This report (including all exhibits)
            consists of a total of }12\mathrm{ pages, of which this
page is number 1. The exhibit index is on page 10.
                                    FORM 10-Q
            SECURITIES AND EXCHANGE COMMISSION
                WASHINGTON, DC 20549
Quarterly Report Pursuant to Section 13 or 15(d)
                of the Securities Exchange Act of 1934
```

For the Quarterly
Period Ended April 3, 1994 Commission File Number 1-6714

THE WASHINGTON POST COMPANY
(Exact name of registrant as specified in its charter)

## Delaware 53-0182885

(State or other jurisdiction of (I.R.S. Employer incorporation or organization)

Identification No.)

1150 15th Street, N.W.
Washington, D.C.
20071
(Address of principal executive offices)
(Zip Code)
(202) 334-6000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$. No $\qquad$

Shares outstanding at April 30, 1994:

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Class A Common Stock 1,843,250 Shares
Class B Common Stock 9,869,154 Shares
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PART I．FINANCIAL INFORMATION
Item 1．Financial Statements
The Washington Post Company
Consolidated Statements of Income（Unaudited）
（In thousands，except per share amounts）
Operating revenues
Advertising
Circulation and subscriber
Other
Operating costs and expenses
Operating
Selling，general and administrative
Depreciation and amortization of property，
plant and equipment
Amortization of goodwill and other intangibles

Income from operations
Other income（expense）
Equity in losses of affiliates
Interest income
Interest expense Other

Income before income taxes and cumulative effect of change in accounting principle

Provision for income taxes Current Deferred

Income before cumulative effect of change in accounting principle

Cumulative effect of change in method of accounting for income taxes

Net income

Earnings per share：
Before cumulative effect of change in accounting principle

Cumulative effect of change in accounting principle Net income
＝＝＝＝＝＝
\＄ 2.10
＝＝＝＝＝＝
10

11,720
11，796

28， 812
28，505
$\$ 2.46$
$\$ 2.42$
$(1,795)$
2，606
$(1,446)$
（51）

49， 105

20，991
（391） 20，600
－－－－－－

11，600
\＄28， 812
\＄40， 105
＝＝＝＝＝＝
＝ニニーニ＝


January 2, 1994
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## Assets

Current assets
Cash and cash equivalents
Marketable securities
Accounts receivable, less estimated returns,
doubtful accounts and allowances
Inventories
Program rights
Other current assets
Investments in affiliates

Property, plant and equipment
Buildings
Machinery, equipment and fixtures
Leasehold improvements

Less accumulated depreciation and amortization

Land
Construction in progress

Goodwill and other intangibles,
less accumulated amortization
Deferred charges and other assets

Liabilities and Shareholders' equity
Current liabilities
Accounts payable and accrued liabilities
Federal and state income taxes
Deferred subscription revenue
Dividends declared

Other liabilities
Long-term debt
Deferred income taxes

Shareholders' equity
Capital stock
Capital in excess of par value
Retained earnings
Unrealized gain on available-for-sale securities (Note 3)
Cumulative foreign currency translation adjustment
Cost of class B common stock held in Treasury

| 377,891 | \$ 171, 512 |
| :---: | :---: |
| 76,870 | 258,412 |
| 126,004 | 140,518 |
| 20,678 | 16,419 |
| 14,564 | 15,460 |
| 17,451 | 23,253 |
| 633,458 | 625,574 |
| 158,845 | 155,251 |
| 170,159 | 166,433 |
| 582,030 | 579,423 |
| 29,452 | 29,287 |
| 781,641 | 775,143 |
| $(482,015)$ | $(469,359)$ |
| 299,626 | 305,784 |
| 28,841 | 28,799 |
| 43,269 | 29,135 |
| 371,736 | 363,718 |
| 304,898 | 309,157 |
| 190,675 | 168,804 |
| \$1,659, 612 | \$1,622,504 |
| ========= | ======== |


| \$ 147,639 | \$ 163,553 |
| :---: | :---: |
| 36,912 | 15,726 |
| 80,779 | 79,254 |
| 12,299 | -- |
| 277,629 | 258,533 |
| 195,610 | 191,088 |
| 50,350 | 51,768 |
| 37,415 | 33,696 |
| 561,004 | 535,085 |
| 20,000 | 20,000 |
| 21,322 | 21,354 |
| 1,574,759 | 1,570,546 |
| 6,285 | -- |
| 3,645 | 2,908 |
| $(527,403)$ | $(527,389)$ |
| 1,098,608 | 1, 087,419 |
| \$1,659,612 | \$1,622,504 |
| ======== | ======= |

(In thousands)

Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash provided by operating activities:
Cumulative effect of change in accounting principle
Depreciation and amortization of property, plant and equipment
Amortization of goodwill and other intangibles
Amortization of program rights
Provision for doubtful accounts
Increase in interest and income taxes payable Provision for deferred income taxes Change in assets and liabilities:
(Increase) in accounts receivable (Increase) in inventories
(Decrease) in accounts payable and accrued liabilities
Other

Net cash provided by operating activities
Cash flows from investing activities:
Purchases of property, plant and equipment Purchases of marketable securities Proceeds from sales of marketable securities Investments in certain businesses
Payments for program rights Other

Net cash provided (used) by investing activities
Cash flows from financing activities:
Dividends paid
Common shares repurchased

Net cash (used) by financing activities

Net increase in cash and cash equivalents
Beginning cash and cash equivalents

Ending cash and cash equivalents

Thirteen Weeks Ended

| $\begin{gathered} \text { April 3, } \\ 1994 \end{gathered}$ | $\begin{gathered} \text { April 4, } \\ 1993 \end{gathered}$ |  |
| :---: | :---: | :---: |
| \$ 28,812 | \$ | 40,105 |
| -- |  | $(11,600)$ |
| 14,710 |  | 14,982 |
| 4, 031 |  | 4, 067 |
| 4,661 |  | 4,795 |
| 15,276 |  | 14,319 |
| 17,437 |  | 11,047 |
| $(1,222)$ |  | (391) |
| (937) |  | $(33,879)$ |
| $(4,259)$ |  | $(1,557)$ |
| $(11,905)$ |  | $(8,634)$ |
| 5,202 |  | 6,281 |
| 71,806 |  | 39,535 |
| $(22,894)$ |  | $(17,673)$ |
| -- |  | 103, 965 ) |
| 182,587 |  | 124,200 |
| $(8,750)$ |  | -- |
| $(4,526)$ |  | $(5,361)$ |
| 456 |  | 18 |
| 146,873 |  | $(2,781)$ |
| $(12,300)$ |  | $(12,404)$ |
| -- |  | $(14,947)$ |
| $(12,300)$ |  | $(27,351)$ |
| 206,379 |  | 9,403 |
| 171,512 |  | 86,840 |
| \$ 377, 891 | \$ | 96,243 |

The Washington Post Company
Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 1: Results of operations, when examined on a quarterly basis, reflect the seasonality of advertising that affects the newspaper, magazine and broadcasting operations. Advertising revenues in the second and fourth quarters are typically higher than first and third quarter revenues. All adjustments reflected in the interim financial statements are of a normal recurring nature.

Note 2: Summarized combined (unaudited) results of operations for the first quarters of 1994 and 1993 for the company's affiliates are as follows (in thousands):

|  | First Quarter |  |
| :---: | :---: | :---: |
|  | 1994 | 1993 |
| Operating revenues | \$167,142 | \$162,301 |
| Operating income | 2,454 | $(4,129)$ |
| Net loss | $(4,204)$ | $(3,323)$ |

Note 3: Effective January 3, 1994, the company adopted Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities" (SFAS No. 115). The adoption of SFAS No. 115 requires that certain investments in equity securities held by the company be classified as "available-for-sale" and measured at fair value. At April 3, 1994, the fair value of such equity securities was $\$ 14,341,000$, which exceeded cost by approximately $\$ 11,026,000$. The unrealized gain, net of deferred taxes of $\$ 4,741,000$, is included as a separate item in shareholders' equity.

Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

This analysis should be read in conjunction with the consolidated financial statements and the notes thereto.

Revenues and expenses in the first and third quarters are customarily lower than those in the second and fourth quarters because of significant fluctuations in advertising volume. For that reason, the results of operations for each quarter are compared with those of the corresponding quarter in the preceding year.

RESULTS OF OPERATIONS
Net income for the first quarter of 1994 was $\$ 28.8$ million ( $\$ 2.46$ per share), a decrease of 28 percent from net income of $\$ 40.1$ million ( $\$ 3.40$ per share) last year. First quarter 1993 earnings included a one-time credit of $\$ 11.6$ million ( $\$ .98$ per share) resulting from the adoption of Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." Excluding this credit, net income in the first quarter of 1993 was $\$ 28.5$ million (\$2.42 per share).

Revenues for the first three months of 1994 were $\$ 358.5$ million, a decrease of 1 percent from $\$ 361.7$ million in the same period last year. Advertising revenues declined 1 percent and circulation revenues fell 4 percent, while other revenues increased 10 percent.

Costs and expenses for the first quarter of 1994 decreased 1.5 percent to $\$ 307.3$ million, from $\$ 311.9$ million in the first quarter of 1993. Operating expenses increased 2 percent, while selling, general and administrative expenses decreased 9 percent compared with the first three months of 1993. Normal increases in fixed costs, such as payroll and fringe benefits, were more than offset by newsprint and magazine paper expenses and other circulation related expenses, which declined due to lower consumption. In the first quarter of 1994 operating income rose to $\$ 51.2$ million, a 3 percent increase over \$49.8 million in 1993.

Newspaper Division. At the newspaper division revenues decreased 2 percent in the first three months of 1994. Advertising revenues for the division fell 2 percent, primarily due to a 3.5 percent decline in advertising volume at The Washington Post. Retail linage at The Post decreased 8.5 percent and classified volume was down 1 percent. A soft market continues to affect the real estate category, while recruitment advertising remains strong. General linage increased 4 percent and preprint volume was even with the same period last year. Circulation revenues were flat when compared with the first quarter of 1993. Daily circulation at The Post declined slightly in the quarter as a result of
adverse weather conditions in January and February in the Washington, D.C., area; Sunday circulation was even with the same period last year.

Broadcast Division. Revenues at the broadcast division increased 13 percent over the first quarter of 1993. Local advertising revenues increased 15 percent and national advertising revenues rose 12 percent in the first quarter of 1994. The major factor contributing to this improvement was an increase in automotive advertising.

Magazine Division. Newsweek revenues in the first quarter of 1994 decreased 8 percent, principally due to a 12 percent decline in advertising revenues. Fewer pages and lower rates at the domestic edition were the major contributors to the decrease. Circulation revenues fell 3 percent at Newsweek, primarily due to lower volume at both the domestic and international divisions. In the first quarter of 1994 Newsweek published the same number of weekly (13) and special (1) issues as in 1993.

Cable Division. At the cable division first quarter 1994 revenues were 3 percent lower than 1993, including operations in the United Kingdom, which were subsequently sold during 1993. Excluding foreign operations, cable division revenues were even with the first three months of 1993. A 2 percent increase in basic subscribers was offset by a decrease in subscriber rates attributable to the rate freeze and reductions enacted in the 1992 Cable Act.

Other Businesses. In the first quarter of 1994, revenues from other businesses, principally Stanley H. Kaplan Educational Center, Pro Am Sports System (PASS), and Legi-Slate, increased 10 percent. Revenues at Kaplan increased 7 percent over the first three months of 1993, and enrollments increased 8 percent.

Equity in Earnings and Losses of Affiliates. The company's equity in earnings of affiliates in the first quarter of 1994 was a loss of $\$ 5.4$ million, compared with a loss of $\$ 1.8$ million in the first quarter of 1993 . Lower results at the company's affiliated newsprint mills, which included a large gain on the sale of land in the first three months of 1993, were the major reason for the decrease.

Non-operating Items. Interest income, net of interest expense, was \$2.1 million, compared with $\$ 1.2$ million in the same period last year. The increase was attributable to higher invested cash balances.

Other income in the first quarter of 1994 was $\$ 2.6$ million, compared with other expense of $\$ .1$ million in the first quarter of 1993 . In 1994 other income included a gain of $\$ 2.5$ million resulting from a change in the company's ownership interest in one of its affiliates.

## FINANCIAL CONDITION

In January 1994 American PCS, L.P. (known as American Personal Communications or APC), a limited partnership in which the company has a 70 percent interest, filed an application for a PCS authorization with the Federal Communications Commission (FCC). APC has begun some operations, and immediately following receipt of authorization from the FCC, the company expects to substantially increase the level of its capital investment in the business.

In February 1994 the FCC issued new rules related to pricing and the reregulation of the cable industry. The company has evaluated the rules and does not expect them to have a material effect on consolidated financial results.

In April 1994 the company purchased the assets of two television stations in Houston and San Antonio, Texas, for $\$ 253$ million in cash and the assumption of approximately $\$ 4$ million in liabilities related to the operations of the two stations.

The company has experienced no other significant changes in its financial condition since the end of 1993.

PART II - OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K.
(a) The following documents are filed as exhibits to this report:

EXHIBIT
NUMBER

11

DESCRIPTION

Calculation of average number of shares outstanding..........................

FILING PAGE NUMBER
(b) No reports on Form 8-K were filed during the period covered by this report.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
the washington post company (Registrant)
/s/ Donald E. Graham
Donald E. Graham, Chairman \& Chief Executive Officer (Principal Executive Officer)

CALCULATION OF AVERAGE
NUMBER OF SHARES OUTSTANDING
(In thousands of shares)

## Thirteen Weeks Ended

| April 3, April 4, |  |
| :---: | :---: |
| 1994 | 1993 |

Number of shares of Class A and Class B stock outstanding at beginning of period

Issuance of shares of Class B common stock (weighted), net of forfeiture of restricted stock awards

Repurchase of Class B common stock (weighted)

Unexercised stock option equivalent shares computed under the "treasury
stock method"

7
5

Average number of shares outstanding during the period

11,720
11, 796
======= =======

