# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, DC 20549** 

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) February 25, 2022

# CDAHAM HOLDINGS COMDANY

	GRADAW D	OLDINGS (	CIVIPAINT
	(Exact name of	registrant as specified in i	ts charter)
	Delaware (State or other jurisdiction of incorporation)	001-06714 (Commission File Number)	53-0182885 (I.R.S. Employer Identification No.)
	1300 North 17th Street, Arlington, Virginia (Address of principal executive offices)		<b>22209</b> (Zip Code)
		(703) 345-6300	
	(Registrant's	telephone number, including are	a code)
	k the appropriate box below if the Form 8-K filing is intended sions:	to simultaneously satisfy the fil	ing obligation of the registrant under any of the following
	Written communications pursuant to Rule 425 under the Se	ecurities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12 under the Exch	ange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursuant to Rule 14c	d-2(b) under the Exchange Act	(17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 136	e-4(c) under the Exchange Act	(17 CFR 240.13e-4(c))
Secu	rities registered pursuant to Section 12(b) of the Act:		
	Title of each class	Trading symbol	Name of each exchange on which registered
	Class B Common Stock, par value \$1.00 per share	GHC	New York Stock Exchange
Indica chapt	ate by check mark whether the registrant is an emerging grow ter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§2	vth company as defined in Rule 40.12b-2 of this chapter).	405 of the Securities Act of 1933 (§ 230.405 of this
Emei	rging growth company		
If an	emerging growth company, indicate by check mark if the regis	strant has elected not to use the	e extended transition period for complying with any new or

revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Item 2.02	Results of Operations and Financial Condition.

On February 25, 2022, Graham Holdings Company issued a press release announcing the Company's earnings for the fourth quarter and year ended December 31, 2021. A copy of this press release is furnished with this report as an exhibit to this Form 8-K.

# Item 9.01 Financial Statements and Exhibits.

Exhibit 99.1 Graham Holdings Company Earnings Release Dated February 25, 2022.

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# **Exhibit Index**

Exhibit 99.1 Graham Holdings Company Earnings Release dated February 25, 2022.

Exhibit 104 Cover Page Interactive Data File, formatted in Inline XBRL and included as Exhibit 101.

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the F the undersigned hereunto duly authorized.	Registrant has duly caused this report to be signed on its behalf by
	Graham Holdings Company
	(Registrant)
Date: February 25, 2022	/s/ Wallace R. Cooney
	Wallace R. Cooney, Chief Financial Officer (Principal Financial Officer)

Contact: Wallace R. Cooney

(703) 345-6470

For Immediate Release February 25, 2022

# GRAHAM HOLDINGS COMPANY REPORTS 2021 AND FOURTH QUARTER EARNINGS

ARLINGTON, VA - Graham Holdings Company (NYSE: GHC) today reported net income attributable to common shares of \$352.1 million (\$70.45 per share) for the year ended December 31, 2021, compared to \$300.4 million (\$58.13 per share) for the year ended December 31, 2020. For the fourth quarter of 2021, the Company reported net income attributable to common shares of \$84.7 million (\$17.10 per share), compared to \$237.1 million (\$47.34 per share) for the same period of 2020.

The COVID-19 pandemic and measures taken to prevent its spread significantly impacted the Company's results for 2020 and 2021, largely from reduced demand for the Company's products and services. This significant adverse impact is expected to continue into 2022, although at a reduced level. The Company's management has taken a variety of measures to reduce costs and to implement changes to business operations. The Company cannot predict the severity or duration of the pandemic, the extent to which demand for the Company's products and services will be adversely affected or the degree to which financial and operating results will be negatively impacted.

The results for 2021 and 2020 were affected by a number of items as described in the following paragraphs. Excluding these items, net income attributable to common shares was \$161.9 million (\$32.40 per share) for 2021, compared to \$159.7 million (\$30.91 per share) for 2020. Excluding these items, net income attributable to common shares was \$42.4 million (\$8.55 per share) for the fourth quarter of 2021, compared to \$56.4 million (\$11.27 per share) for the fourth quarter of 2020. (Refer to the Non-GAAP Financial Information schedule attached to this release for additional details.)

Items included in the Company's net income for 2021 are listed below, and fourth quarter activity, if any, is highlighted for each item:

- a \$3.9 million net credit related to fair value changes in contingent consideration from prior acquisitions (\$0.78 per share);
- a \$1.0 million reduction to operating expenses from property, plant and equipment gains in connection with the spectrum repacking mandate of the Federal Communications Commission (FCC) (after-tax impact of \$0.8 million, or \$0.16 per share); \$0.1 million of these gains were recorded in the fourth quarter (after-tax impact of \$0.1 million, or \$0.02 per share);
- \$31.6 million in goodwill and other long-lived asset impairment charges (after-tax impact of \$26.0 million, or \$5.19 per share); \$1.4 million of these charges were recorded in the fourth quarter (after-tax impact of \$1.0 million, or \$0.21 per share);
- \$12.6 million in net earnings of affiliates whose operations are not managed by the Company (after-tax impact of \$9.3 million, or \$1.86 per share); \$13.0 million in net losses were recorded in the fourth quarter (after-tax impact of \$9.4 million, or \$1.89 per share);
- \$4.1 million in interest expense to adjust the fair value of the mandatorily redeemable noncontrolling interest (after-tax impact of \$4.0 million, or \$0.80 per share); \$1.4 million of interest expense was recorded in the fourth quarter (after-tax impact of \$1.3 million, or \$0.26 per share);
- \$1.1 million in expenses related to a non-operating Separation Incentive Program (SIP) at manufacturing (after-tax impact of \$0.8 million, or \$0.16 per share);
- \$243.1 million in net gains on marketable equity securities (after-tax impact of \$179.7 million, or \$35.96 per share); \$66.1 million in net gains were recorded in the fourth quarter (after-tax impact of \$50.9 million, or \$10.28 per share);
- Non-operating gains, net, of \$13.6 million from write-ups, sales and impairments of cost and equity method investments (after-tax impact of \$10.1 million, or \$2.02 per share);
   \$2.8 million of net gains were recorded in the fourth quarter (after-tax impact of \$2.2 million, or \$0.44 per share);
- \$0.2 million in non-operating foreign currency losses (after-tax impact of \$0.1 million, or \$0.03 per share); \$0.9 million of losses were recorded in the fourth quarter (after-tax impact of \$0.6 million, or \$0.13 per share); and
- a \$17.2 million deferred tax benefit arising from a change in the estimated deferred state income tax rate related to the Company's pension and other postretirement plans (\$3.45 per share); \$1.5 million of this benefit was recorded in the fourth quarter (\$0.30 per share).

Items included in the Company's net income for 2020 are listed below, and fourth quarter activity, if any, is highlighted for each item:

- \$27.9 million in goodwill and other long-lived asset impairment charges (after-tax impact of \$20.2 million, or \$3.92 per share); \$0.3 million of these charges were recorded in the fourth guarter (after-tax impact of \$0.2 million, or \$0.05 per share);
- \$16.1 million in restructuring charges at the education division (after-tax impact of \$11.9 million, or \$2.31 per share); \$4.0 million of these charges were recorded in the fourth quarter (after-tax impact of \$3.0 million, or \$0.59 per share);
- \$5.7 million in accelerated depreciation at other businesses (after-tax impact of \$4.1 million, or \$0.80 per share);
- a \$2.9 million reduction to operating expenses from property, plant and equipment gains in connection with the spectrum repacking mandate of the FCC (after-tax impact of \$2.3 million, or \$0.44 per share); \$0.4 million of these gains were recorded in the fourth quarter (after-tax impact of \$0.3 million, or \$0.06 per share);
- \$2.1 million in net losses of affiliates whose operations are not managed by the Company (after-tax impact of \$1.6 million, or \$0.31 per share); \$0.7 million in net earnings were recorded in the fourth quarter (after-tax impact of \$0.5 million, or \$0.11 per share);
- \$8.5 million in interest expense in the fourth quarter to adjust the fair value of the mandatorily redeemable noncontrolling interest (\$1.64 per share);
- \$11.5 million in expenses related to non-operating SIP activity at the education division and other businesses (after-tax impact of \$8.5 million, or \$1.64 per share);
- \$60.8 million in net gains on marketable equity securities (after-tax impact of \$44.7 million, or \$8.64 per share); \$61.9 million in net gains were recorded in the fourth quarter (after-tax impact of \$45.5 million, or \$9.08 per share);
- a fourth quarter gain of \$209.8 million on the sale of Megaphone (after-tax impact of \$154.2 million, or \$29.84 per share);
- Non-operating losses, net, of \$1.5 million from impairments, sales and write-ups of cost and equity method investments (after-tax impact of \$1.1 million, or \$0.21 per share); \$4.8 million of losses were recorded in the fourth quarter (after-tax impact of \$3.5 million, or \$0.70 per share);
- \$2.2 million in non-operating foreign currency losses (after-tax impact of \$1.6 million, or \$0.31 per share); \$3.0 million of losses were recorded in the fourth quarter (after-tax impact of \$2.3 million, or \$0.45 per share); and
- \$2.9 million in income tax expense related to stock compensation (\$0.56 per share); \$2.4 million of this expense was recorded in the fourth quarter (\$0.48 per share).

Revenue for 2021 was \$3,186.0 million, up 10% from \$2,889.1 million in 2020. Revenues increased at education, manufacturing, healthcare, automotive and other businesses, partially offset by a decrease at television broadcasting. The Company reported operating income for 2021 of \$77.4 million, compared to \$100.4 million in 2020. Operating results declined at television broadcasting and manufacturing, partially offset by improvements at education and automotive.

For the fourth quarter of 2021, revenue was \$862.9 million, up 10% from \$787.0 million in 2020. Revenues increased at education, healthcare, automotive and other businesses, partially offset by declines at television broadcasting and manufacturing. The Company reported operating income of \$22.5 million in the fourth quarter of 2021, compared to \$46.2 million in 2020. Operating results declined at television broadcasting and other businesses, partially offset by improvements at education and automotive.

# **Division Results**

#### Education

Education division revenue in 2021 totaled \$1,361.2 million, up 4% from \$1,305.7 million in 2020. For the fourth quarter of 2021, education division revenue totaled \$355.9 million, up 13% from \$313.7 million for the same period of 2020.

Kaplan reported operating income of \$50.6 million for 2021, an increase from \$11.6 million in 2020; Kaplan reported operating income for the fourth guarter of 2021 of \$8.6 million, compared to an operating loss of \$8.7 million in the fourth guarter of 2020.

The COVID-19 pandemic adversely impacted Kaplan's operating results beginning in February 2020 and continued through 2021.

Kaplan serves a large number of students who travel to other countries to study a second language, prepare for licensure, or pursue a higher education degree. Government-imposed travel restrictions and school closures arising from COVID-19 had a significant negative impact on the ability of international students to travel and attend Kaplan's programs, particularly Kaplan International's Language programs. In addition, most licensing bodies and administrators of standardized exams postponed or canceled scheduled examinations due to COVID-19, resulting in a significant number of students deciding to defer their studies, negatively impacting Kaplan's exam preparation education businesses. Overall, if COVID-19 restrictions persist, then Kaplan's revenues and operating results in 2022 could be adversely impacted, particularly at Kaplan International Languages.

To help mitigate the adverse impact of COVID-19, Kaplan implemented a number of cost reduction and restructuring activities across its businesses. Related to these restructuring activities, for 2021, Kaplan recorded \$3.3 million in lease impairment charges (including \$1.9 million in property, plant and equipment write-downs). In 2020, Kaplan recorded \$13.5 million in lease restructuring costs (including \$3.6 million of accelerated depreciation expense) and \$6.2 million in severance restructuring costs. Kaplan also recorded \$12.3 million in lease impairment charges in connection with these plans in 2020 (including \$2.2 million in property, plant and equipment write-downs). Further, Kaplan recorded \$12.8 million in non-operating pension expense in 2020 related to workforce reductions completed in the second and third quarters. For the fourth quarter of 2020, Kaplan recorded \$1.0 million in lease restructuring costs (including \$0.2 million in accelerated depreciation expense), \$3.1 million in severance restructuring costs, and \$0.3 million in lease impairment charges.

In 2020, Kaplan also accelerated the development and promotion of various online programs and solutions, rapidly transitioned most of its classroom-based programs online and addressed the individual needs of its students and partners, substantially reducing the disruption from COVID-19 while simultaneously adding important new product offerings and operating capabilities. Further, in the fourth quarter of 2020, Kaplan combined its three primary divisions based in the United States (Kaplan Test Prep, Kaplan Professional, and Kaplan Higher Education) into one business known as Kaplan North America (KNA). This combination was designed to enhance Kaplan's competitiveness by better leveraging its diversified academic and professional portfolio, as well as its relationships with students, universities and businesses. For financial reporting purposes, KNA is reported in two segments: Higher Education and Supplemental Education (combining Kaplan Test Prep and Kaplan Professional (U.S.) into one reporting segment).

A summary of Kaplan's operating results is as follows:

	Three Moi Decen			Twelve Mo Decen			
(in thousands)	 2021	2020	% Change	2021	2020	% Change	
Revenue							
Kaplan international	\$ 205,561	\$ 165,796	24	\$ 726,875	\$ 653,892	11	
Higher education	77,910	72,264	8	317,854	316,095	1	
Supplemental education	71,014	73,446	(3)	309,069	327,087	(6)	
Kaplan corporate and other	4,020	3,205	25	14,759	12,643	17	
Intersegment elimination	(2,560)	(1,018)	_	(7,312)	(4,004)	_	
	\$ 355,945	\$ 313,693	13	\$ 1,361,245	\$ 1,305,713	4	
Operating Income (Loss)							
Kaplan international	\$ 10,172	\$ (6,008)	_	\$ 33,457	\$ 15,248	_	
Higher education	5,982	2,481	_	24,134	24,364	(1)	
Supplemental education	3,840	6,856	(44)	36,919	19,705	87	
Kaplan corporate and other	(7,340)	(7,295)	(1)	(24,715)	(18, 266)	(35)	
Amortization of intangible assets	(4,034)	(4,367)	8	(16,001)	(17,174)	7	
Impairment of long-lived assets	(45)	(342)	87	(3,318)	(12,278)	73	
Intersegment elimination	_	_	_	97	5	_	
	\$ 8,575	\$ (8,675)	_	\$ 50,573	\$ 11,604	_	

Kaplan International includes postsecondary education, professional training and language training businesses largely outside the United States. Kaplan International revenue increased 11% in 2021 (5% on a constant currency basis). The increase is due largely to growth at UK Professional and Pathways, partially offset by declines at Languages. Revenue increased 24% in the fourth quarter of 2021 (23% on a constant currency basis) due largely to growth at Languages, UK Professional and Pathways. Kaplan International reported operating income of \$33.5 million in 2021, compared to \$15.2 million in 2020. The increase in operating results is due to a reduction in losses at Languages and improved results at Pathways and UK Professional. Overall, Kaplan International's operating results were negatively impacted by \$43 million and \$55 million in losses, respectively, incurred at Languages from continued significant COVID-19 disruptions in 2021 and 2020. In addition, Kaplan International's 2020 results include \$4.5 million of lease restructuring costs (including \$1.6 million in accelerated depreciation expense) and \$4.4 million of severance restructuring costs. Kaplan International reported operating income of \$10.2 million for the fourth quarter of 2021, compared to an operating loss of \$6.0 million in the fourth quarter of 2020; the increase was due to a reduction in losses at Languages and improved results at Pathways. Kaplan International's

results for the fourth quarter of 2020 include \$2.2 million of severance restructuring costs and \$0.6 million in lease restructuring costs. If a continuation of travel restrictions imposed as a result of COVID-19 persists, Kaplan expects the disruption of its Languages business operating environment to continue into 2022.

Higher Education primarily includes the results of Kaplan as a service provider to higher education institutions. In 2021 and the fourth quarter of 2021, Higher Education revenue increased 1% and 8%, respectively, due to an increase in the Purdue Global fee recorded and an increase in revenue from other higher education institutions. In 2021 and 2020, Kaplan recorded a portion of the fee with Purdue Global based on an assessment of its collectability under the TOSA. The Company will continue to assess the collectability of the fee with Purdue Global on a quarterly basis to make a determination as to whether to record all or part of the fee in the future and whether to make adjustments to fee amounts recognized in earlier periods. During 2021 and 2020, Kaplan recorded \$34.8 million and \$31.6 million, respectively, in fees from Purdue Global in its Higher Education operating results; \$9.4 million and \$9.0 million in fees are included in the fourth quarter of 2021 and 2020, respectively. Kaplan Higher Education recorded \$3.6 million in lease restructuring costs in 2020, of which \$0.2 million was accelerated depreciation expense.

Supplemental Education includes Kaplan's standardized test preparation programs and domestic professional and other continuing education businesses. In November 2021, Supplemental Education acquired two small businesses. Supplemental Education revenue decreased 6% in 2021 and 3% in the fourth quarter of 2021 due to a decline in retail comprehensive test preparation demand and classroom-based course offerings, offset in part by growth in securities, insurance and real estate programs. Operating results increased 87% in 2021 due to savings from restructuring activities implemented in 2020, and \$5.4 million of lease restructuring costs (\$1.8 million of which was accelerated depreciation) and \$1.8 million in severance restructuring costs incurred in 2020. Operating results were down 44% in the fourth quarter of 2021, due to lower revenues and increased marketing and advertising costs, partially offset by \$0.9 million in severance restructuring costs recorded in the fourth quarter of 2020.

Kaplan corporate and other represents unallocated expenses of Kaplan, Inc.'s corporate office, other minor businesses and certain shared activities. Overall, Kaplan corporate and other expenses increased in 2021 due to normalization of compensation costs compared to 2020, which included salary abatements and reduced incentive compensation accruals.

### **Television Broadcasting**

Revenue at the television broadcasting division decreased 6% to \$494.2 million in 2021, from \$525.2 million in 2020. The revenue decrease is due to an \$89.0 million decline in political advertising revenue, partially offset by increased local and national advertising revenues, which were adversely impacted in 2020 by reduced demand related to the COVID-19 pandemic, a \$12.3 million increase in retransmission revenues, and increased revenue from summer Olympics-related advertising revenue at the Company's NBC affiliates. The increase in local and national television advertising was from growth in the home products, health and fitness, and sports betting categories. In 2021 and 2020, the television broadcasting division recorded \$1.0 million and \$2.9 million, respectively, in reductions to operating expenses related to property, plant and equipment gains due to new equipment received at no cost in connection with the spectrum repacking mandate of the FCC. Operating income for 2021 was down 23% to \$149.4 million, from \$194.5 million in 2020, due to reduced revenues and higher network fees. While per subscriber rates from cable and satellite providers have grown, overall cable and satellite subscribers are down due to cord cutting, resulting in low growth in retransmission revenue net of network fees in 2021, which is expected to continue in the future.

For the fourth quarter of 2021, revenue decreased 23% to \$134.1 million, from \$175.2 million in 2020. The revenue decrease is due to a \$50.9 million decline in political advertising revenue, partially offset by increased local and national advertising revenues, which were adversely impacted in 2020 by reduced demand related to the COVID-19 pandemic, and a \$3.6 million increase in retransmission revenues. Operating income for the fourth quarter of 2021 decreased 51% to \$40.3 million, from \$82.4 million in the same period of 2020, due to reduced revenues and higher network fees.

# Manufacturing

Manufacturing includes four businesses: Hoover, a supplier of pressure impregnated kiln-dried lumber and plywood products for fire retardant and preservative applications; Dekko, a manufacturer of electrical workspace solutions, architectural lighting and electrical components and assemblies; Joyce/Dayton, a manufacturer of screw jacks and other linear motion systems; and Forney, a global supplier of products and systems that control and monitor combustion processes in electric utility and industrial applications.

Manufacturing revenues increased 10% in 2021 due to significantly increased revenues at Hoover from substantially higher wood prices in 2021 and increased revenues at Joyce/Dayton, partially offset by lower revenues at Forney and declines at Dekko from lower product demand, particularly in the commercial office electrical products

and hospitality sectors. Wood prices have been highly volatile in 2021 and 2020; overall, Hoover results include gains on inventory sales in 2021 and 2020 from generally increasing wood prices during these years. In the fourth quarter of 2021, Hoover results included gains on inventory sales, compared to losses in the fourth quarter of 2020. Manufacturing operating results declined in 2021 due to \$28.0 million in goodwill and other long-lived asset impairment charges; \$26.7 million of this charge was recorded at Dekko in the third quarter of 2021, due to continued weakness in demand for certain Dekko products related to the COVID-19 pandemic, increases in labor and commodity costs and related supply chain challenges. Excluding these impairment charges, manufacturing results were down modestly in 2021 due to declines at Dekko and Forney, partially offset by overall improved results at Hoover. Manufacturing revenues decreased 10% in the fourth quarter of 2021, due primarily to declines at Forney. Operating income was down 15% in the fourth quarter of 2021 due to declines at Dekko and Forney, offset by improved results at Hoover.

In the second quarter of 2021, Dekko announced a plan to relocate its manufacturing operations in Shelton, CT to other Dekko manufacturing facilities, which was substantially completed by the end of 2021. In connection with this activity, Dekko implemented a SIP for the affected employees, resulting in \$1.1 million in non-operating SIP expense recorded in the second quarter of 2021, to be funded by the assets of the Company's pension plan.

#### Healthcare

The Graham Healthcare Group (GHG) provides home health and hospice services in four states. In December 2021, GHG acquired two small businesses, one of which expanded GHG's home health operations into Florida. GHG provides other healthcare services, including nursing care and prescription services for patients receiving in-home infusion treatments through its 75% interest in CSI Pharmacy Holding Company, LLC (CSI). Healthcare revenues increased 13% in 2021 and 22% for the fourth quarter of 2021, largely due to growth at CSI and home health services. The increase in GHG operating results in 2021 is due to improved results from CSI and home health services, partially offset by a decline in results from hospice services. The decline in GHG operating results in the fourth quarter of 2021 is largely due to increased business development costs, partially offset by improved results at CSI.

In the second quarter of 2020, GHG received \$7.4 million from the Federal CARES Act Provider Relief Fund. GHG did not apply for these funds; they were disbursed to GHG as a Medicare provider under the CARES Act. Under the Department of Health and Human Services guidelines, these funds may be used to offset revenue reductions and expenses incurred in connection with the COVID-19 pandemic. Of this amount, GHG recorded \$5.7 million in revenue in the second and third quarters of 2020, to partially offset the impact of revenue reductions due to the COVID-19 pandemic from the curtailment of elective procedures by health systems and other factors. The remaining amount of \$1.7 million was recorded as a credit to operating costs in the second quarter of 2020 to partially offset the impact of costs incurred to procure personal protective equipment for GHG employees and other COVID-19 related costs.

The Company also holds interests in four home health and hospice joint ventures managed by GHG, whose results are included in equity in earnings of affiliates in the Company's Consolidated Statements of Operations. In 2021 and 2020, the Company recorded equity in earnings of \$10.2 million and \$9.7 million, respectively, from these joint ventures. The Company recorded equity in earnings of \$2.1 million and \$1.4 million for the fourth guarter of 2021 and 2020, respectively, from these joint ventures.

#### Automotive

Automotive includes four automotive dealerships in the Washington, D.C. metropolitan area: Ourisman Lexus of Rockville, Ourisman Honda of Tysons Corner, Ourisman Jeep Bethesda and Ourisman Ford of Manassas. On December 28, 2021, the Company acquired Ford of Manassas located in Manassas, VA from the Battlefield Automotive Group. Christopher J. Ourisman, a member of the Ourisman Automotive Group family of dealerships, and his team of industry professionals operates and manages the dealerships; the Company holds a 90% stake.

Revenues for 2021 increased 27% due to sales growth at each of the three legacy dealerships, due partly to significantly reduced demand for sales and service in the first half of 2020 at the onset of the COVID-19 pandemic in March 2020, and higher average new and used car selling prices as a result of strong consumer demand and inventory shortages related to supply chain disruptions and production delays at vehicle manufacturers. In the first quarter of 2020, the Company's automotive dealerships recorded a \$6.7 million intangible asset impairment charge as a result of the pandemic and the related recessionary conditions. Operating results for 2021 improved significantly from the prior year due to increased sales and margins, in addition to the impairment charge recorded in the first quarter of 2020. Revenues increased 11% in the fourth quarter of 2021 due largely to sales growth at the Jeep dealership; operating results also improved in the fourth quarter of 2021 due to increased sales and margins.

# Other Businesses

#### Leaf Group

On June 14, 2021, the Company closed on the acquisition of all outstanding shares of common stock of Leaf Group Ltd. (Leaf) at \$8.50 per share in an all cash transaction valued at approximately \$322 million. Leaf Group, headquartered in Santa Monica, CA, is a consumer internet company that builds enduring, creator-driven brands that reach passionate audiences in large and growing lifestyle categories, including fitness and wellness (Well+Good, Livestrong.com and MyPlate App), and home, art and design (Saatchi Art, Society6 and Hunker).

The Leaf operating results for the period June 14, 2021 to December 31, 2021 are included in other businesses. Leaf has three major operating divisions: Society6 Group and Saatchi Art Group (Marketplace businesses) and the Media Group. Overall, Leaf reported an operating loss for the fourth quarter and second half of 2021.

#### Clyde's Restaurant Group

Clyde's Restaurant Group (CRG) owns and operates eleven restaurants and entertainment venues in the Washington, D.C. metropolitan area, including Old Ebbitt Grill and The Hamilton. As a result of the COVID-19 pandemic, CRG temporarily closed all of its restaurants and venues in March 2020 through mid-June 2020, pursuant to government orders, maintaining limited operations for delivery and pickup. CRG recorded a \$9.7 million goodwill and intangible assets impairment charge in the first quarter of 2020. In June 2020, CRG made the decision to close its restaurant and entertainment venue in Columbia, MD effective July 19, 2020, resulting in accelerated depreciation of property, plant and equipment totaling \$5.7 million recorded in the second and third quarters of 2020. In December 2020, CRG temporarily closed its restaurant dining rooms in Maryland and the District of Columbia for the second time, reopening again for limited indoor dining service in mid-February 2021. Dining restrictions from government orders were substantially lifted for all of CRG's operations by the end of the second quarter of 2021.

Overall, CRG incurred significant operating losses in 2021 and 2020 due to limited revenues and costs incurred to maintain its facilities and support its employees; however, the losses incurred in 2021 were significantly lower than the losses in 2020. While CRG operations have been adversely impacted as a result of the pandemic, both revenues and operating results improved substantially in 2021 as the year progressed.

# Framebridge

On May 15, 2020, the Company acquired Framebridge, Inc., a custom framing service company, headquartered in Washington, D.C., with two retail locations in the D.C. metropolitan area and a manufacturing facility in Richmond, KY. At the end of 2021, Framebridge had fifteen retail locations in the Washington, D.C., New York City, Atlanta, GA, Philadelphia, PA, Boston, MA and Chicago, IL areas and three manufacturing facilities in Kentucky and New Jersey. Framebridge expects to open four additional stores in the first half of 2022. Framebridge revenues in 2021 increased from the prior year; however, revenues were down modestly in the fourth quarter of 2021 due to limited production capacity related to the challenging labor market and COVID-19 related workforce absences. In the fourth quarter of 2021, Framebridge prioritized the production of holiday guaranteed orders successfully and continue to manage a significant backlog of orders into the first quarter of 2022. Framebridge is an investment stage business and reported significant operating losses in 2021.

#### Code3

Code3 is a performance marketing agency focused on driving performance for brands through three core elements of digital success: media, creative and commerce. Code3 revenues were relatively flat in 2021 compared to 2020, with strong growth in creative and commerce revenues, offset by a decline in marketing spending by some advertising clients. Code3 revenues were up in the fourth quarter of 2021, due to strong growth in creative and commerce revenues. Code3 reported overall operating losses in 2021 and 2020. For the fourth quarter of 2021, however, Code3 reported operating income due largely to revenue growth. In the second quarter of 2021, Code3 recorded a \$1.6 million lease impairment charge (including \$0.4 million in property, plant and equipment write-downs). Excluding this impairment charge, Code3 reported operating income for 2021. In the second quarter of 2020, Code3 recorded a \$1.5 million lease impairment charge (including \$0.1 million in property, plant and equipment write-downs) in connection with a restructuring plan that included other cost reduction initiatives. These initiatives included the approval of a SIP that reduced the number of employees at Code3, resulting in \$1.0 million in non-operating pension expense in the second quarter of 2020.

# Megaphone

Megaphone was sold by the Company to Spotify in December 2020.

### Other

Other businesses also include Slate and Foreign Policy, which publish online and print magazines and websites; and four investment stage businesses, CyberVista, Decile and Pinna, as well as City Cast, a local daily podcast business that began operations in 2021. All of these businesses reported revenue increases in 2021. Losses from each of these six businesses in 2021 adversely affected operating results.

Overall, for 2021, operating revenues for other businesses increased due largely to increases from the Leaf and Framebridge acquisitions and increases at CRG, partially offset by declines due to the sale of Megaphone in December 2020. Revenues from other businesses increased in the fourth quarter of 2021, due largely to the Leaf acquisition and increases at CRG, partially offset by declines due to the sale of Megaphone in December 2020. Operating results declined in 2021 due to increased losses at Framebridge and losses at Leaf, partially offset by improvements at CRG, in addition to the goodwill and other long-lived asset impairment charges recorded in the first quarter of 2020 at CRG. Operating results declined in the fourth quarter of 2021 due to increased losses at Framebridge and losses at Leaf, partially offset by improvements at CRG.

# **Corporate Office**

Corporate office includes the expenses of the Company's corporate office and certain continuing obligations related to prior business dispositions. Corporate office expenses increased in 2021 due primarily to higher compensation costs, offset by a credit related to the fair value change in contingent consideration related to the Framebridge acquisition.

#### **Equity in Earnings of Affiliates**

At December 31, 2021, the Company held an approximate 12% interest in Intersection Holdings, LLC (Intersection), a company that provides digital marketing and advertising services and products for cities, transit systems, airports, and other public and private spaces. The Company also holds interests in several other affiliates, including a number of home health and hospice joint ventures managed by GHG and two joint ventures managed by Kaplan. The Company recorded equity in earnings of affiliates of \$17.9 million and \$6.7 million for 2021 and 2020, respectively. These amounts include \$12.6 million in net earnings for 2021 and \$2.1 million in net losses for 2020 from affiliates whose operations are not managed by the Company; this includes losses from the Company's investment in Intersection for 2021. The Company also recorded \$6.4 million in write-downs in equity in earnings of affiliates related to one of its investments in the third quarter of 2021 and \$3.6 million in write-downs in equity in earnings of affiliates related to two of its investments in the first quarter of 2020.

# **Net Interest Expense and Related Balances**

In October 2021, the automotive subsidiary of the Company borrowed \$24.75 million and entered into an interest rate swap to fix the interest rate on the debt at 4.118% per annum; the proceeds from this borrowing were used to repay the outstanding balance of the automotive subsidiary debt that was due on January 31, 2029. The automotive subsidiary is required to repay the loan over a 10-year period by making monthly installment payments and one final payment on October 1, 2031. Additionally, in connection with the Ford automotive dealership acquisition, in December 2021, the automotive subsidiary borrowed \$22.5 million, which bears interest at SOFR plus 2.05% per annum. The automotive subsidiary is required to repay the loan over a 10-year period by making monthly installment payments.

The Company incurred net interest expense of \$30.5 million in 2021, compared to \$34.4 million in 2020; net interest expense totaled \$8.1 million and \$15.1 million for the fourth quarter of 2021 and 2020, respectively. The Company recorded net interest expense of \$4.1 million in 2021 and \$1.4 million in the fourth quarter of 2021 to adjust the fair value of the mandatorily redeemable noncontrolling interest at GHG. The Company recorded interest expense of \$8.5 million to adjust the fair value of the mandatorily redeemable noncontrolling interest at GHG in the fourth quarter of 2020.

At December 31, 2021, the Company had \$667.5 million in borrowings outstanding at an average interest rate of 4.3%, and cash, marketable securities and other investments of \$983.3 million. At December 31, 2021, the Company had \$209.6 million outstanding on its \$300 million revolving credit facility. At December 31, 2020, the Company had \$512.6 million in borrowings outstanding at an average interest rate of 5.1%, and cash, marketable securities and other investments of \$1,010.6 million.

#### Non-Operating Pension and Postretirement Benefit Income, Net

The Company recorded net non-operating pension and postretirement benefit income of \$109.2 million in 2021, compared to \$59.3 million in 2020. The Company recorded net non-operating pension and postretirement benefit income of \$27.7 million for the fourth quarter of 2021, compared to \$18.3 million for the fourth quarter of 2020.

In the second quarter of 2021, the Company recorded \$1.1 million in expenses related to a non-operating SIP at manufacturing. In the third quarter of 2020, the Company recorded \$7.8 million in expenses related to a non-operating SIP at the education division. In the second quarter of 2020, the Company recorded \$6.0 million in expenses related to a non-operating SIP at the education division and other businesses.

# Gain on Marketable Equity Securities, Net

The Company recognized \$243.1 million and \$60.8 million in net gains on marketable equity securities in 2021 and 2020, respectively. The Company recognized \$66.1 million and \$61.9 million in net gains on marketable equity securities in the fourth quarter of 2021 and 2020, respectively.

#### Other Non-Operating Income

The Company recorded total other non-operating income, net, of \$32.6 million in 2021, compared to \$214.5 million in 2020. The 2021 amounts included \$11.8 million in fair value increases on cost method investments; \$9.4 million in gains on sales of cost method investments; \$3.8 million in gains related to sales of businesses and contingent consideration and other items. The 2020 amounts included \$213.3 million in net gains related to sales of businesses and contingent consideration; \$4.2 million in fair value increases on cost method investments; \$3.7 million gain on acquiring a controlling interest in an equity affiliate; \$1.4 million net gain on sales of equity affiliates and other items; partially offset by \$7.3 million in impairments on cost method investments; and \$2.2 million in foreign currency losses.

For the fourth quarter of 2021, the Company recorded other non-operating income, net, of \$4.9 million, compared to \$203.5 million for the fourth quarter of 2020. The 2021 amounts included \$2.6 million in net gains on sales of cost method investments; \$1.3 million in fair value increases on cost method investments; \$1.0 million in gains related to sales of businesses and contingent consideration and other items. The 2020 amounts included \$210.8 million in net gains related to sales of businesses and contingent consideration; and other items, partially offset by \$4.8 million in impairments on cost method investments and \$3.0 million in foreign currency losses.

#### **Provision for Income Taxes**

The Company's effective tax rate for 2021 was 21.4%. The Company's effective tax rate for 2021 was favorably impacted by a \$17.2 million deferred tax adjustment arising from a change in the estimated deferred state income tax rate attributable to the apportionment formula used in the calculation of deferred taxes related to the Company's pension and other postretirement plans. Excluding this \$17.2 million benefit, the overall income tax rate for 2021 was 25.2%.

The Company's effective tax rate for 2020 was 26.3%. In 2020, the Company recorded income tax expense related to stock compensation of \$2.9 million. Excluding this \$2.9 million expense, the overall income tax rate for 2020 was 25.6%.

# **Earnings Per Share**

The calculation of diluted earnings per share for 2021 and the fourth quarter of 2021 was based on 4,965,326 and 4,921,546 weighted average shares, respectively, compared to 5,139,174 and 4,982,448 weighted average shares, respectively, for 2020 and the fourth quarter of 2020. At December 31, 2021, there were 4,906,066 shares outstanding. On September 10, 2020, the Board of Directors authorized the Company to acquire up to 500,000 shares of Class B common stock; the Company has remaining authorization for 270,182 shares as of December 31, 2021.

# **Forward-Looking Statements**

All public statements made by the Company and its representatives that are not statements of historical fact, including certain statements in this press release, in the Company's Annual Report on Form 10-K and in the Company's 2021 Annual Report to Stockholders, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those projected as a result of certain risks and uncertainties, including but not limited to the duration and severity of the COVID-19 pandemic and its effects on the Company's operations, financial results, liquidity and cash flows. Other forward-looking statements include comments about expectations related to acquisitions or dispositions or related business activities, including the TOSA, the Company's business strategies and objectives, anticipated results of license renewal applications, the prospects for growth in the Company's various business operations and the Company's future financial performance. As with any projection or forecast, forward-looking statements are subject to various risks and uncertainties, including the risks and uncertainties described in Item 1A of the Company's Annual Report on Form 10-K, that could cause actual results or events to differ materially from those anticipated in such statements. Accordingly, undue reliance should not be placed on any forward-looking statement made by or on behalf of the Company. The Company assumes no obligation to update any forward-looking statement after the date on which such statement is made, even if new information subsequently becomes available.

# **GRAHAM HOLDINGS COMPANY** CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

		Three Mo			%			
	December 31							
(in thousands, except per share amounts)		2021		2020	Change			
Operating revenues	\$	862,931	\$	787,011	10			
Operating expenses		805,420		710,171	13			
Depreciation of property, plant and equipment		19,529		16,159	21			
Amortization of intangible assets		14,063		14,138	(1)			
Impairment of long-lived assets		1,372		342	_			
Operating income		22,547		46,201	(51)			
Equity in (losses) earnings of affiliates, net		(10,254)		2,937	_			
Interest income		722		876	(18)			
Interest expense		(8,799)		(16,008)	(45)			
Non-operating pension and postretirement benefit income, net		27,666		18,287	51			
Gain on marketable equity securities, net		66,107		61,926	7			
Other income, net		4,894		203,524	(98)			
Income before income taxes	·	102,883		317,743	(68)			
Provision for income taxes		17,800		80,800	(78)			
Net income		85,083		236,943	(64)			
Net (income) loss attributable to noncontrolling interests		(402)		198	_			
Net Income Attributable to Graham Holdings Company Common Stockholders	\$	84,681	\$	237,141	(64)			
Per Share Information Attributable to Graham Holdings Company Common Stockholders								
Basic net income per common share	\$	17.14	\$	47.45	(64)			
Basic average number of common shares outstanding		4,909		4,970				
Diluted net income per common share	\$	17.10	\$	47.34	(64)			
Diluted average number of common shares outstanding		4,922		4,982				

# GRAHAM HOLDINGS COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

Twelve Months Ended

December 31 % Change (in thousands, except per share amounts) 2021 2020 2,889,121 Operating revenues \$ 3,185,974 10 Operating expenses 2,946,374 2,627,507 12 Depreciation of property, plant and equipment 71,415 74,257 (4) Amortization of intangible assets 57,870 56,780 2 Impairment of goodwill and other long-lived assets 32,940 30,170 9 Operating income 77,375 100,407 (23)Equity in earnings of affiliates, net 17,914 6,664 3,409 Interest income 3,871 (12)(33,943)(11)Interest expense (38,310)Non-operating pension and postretirement benefit income, net 109,230 84 59,315 Gain on marketable equity securities, net 243,088 60,787 Other income, net 32,554 214,534 (85)Income before income taxes 449,627 407,268 10 Provision for income taxes 96,300 107,300 (10)Net income 353,327 299,968 18 Net (income) loss attributable to noncontrolling interests (1,252)397 Net Income Attributable to Graham Holdings Company Common Stockholders 352,075 \$ 300,365 17 Per Share Information Attributable to Graham Holdings Company Common Stockholders Basic net income per common share \$ 70.65 58.30 21 Basic average number of common shares outstanding 4,951 5,124 Diluted net income per common share \$ 70.45 \$ 58.13 21 4,965 Diluted average number of common shares outstanding 5,139

# GRAHAM HOLDINGS COMPANY **BUSINESS DIVISION INFORMATION** (Unaudited)

Propersion   Pro		Three Months Ended December 31				%	%				
Education	(in thousands)										
Pate						<u></u>		-			<u> </u>
Manufacturing	•	\$	355,945	\$	313,693	13	\$	1,361,245	\$	1,305,713	4
Manufacturing	Television broadcasting		134,088		175,174	(23)		494,177		525,212	(6)
Manufacturing   Manufacturin	Manufacturing		101,276		112,750			458,125		416,137	
Comporate office   124,876   58,394   58,395   58,295	Healthcare		62,846		51,595	22		223,030		198,196	13
Page	Automotive		84,367		75,856	11		327,069		258,144	27
Metaphase	Other businesses		124,876		58,394	_		324,353		187,347	73
Second   S	Corporate office		_		_	_		_		_	
Deperating Expenses	Intersegment elimination		(467)		(451)	_		(2,025)		(1,628)	_
Page		\$	862,931	\$	787,011	10	\$	3,185,974	\$	2,889,121	10
Tellevision broadcasting	Operating Expenses										
Manufacturing	Education	\$	347,370	\$	322,368	8	\$	1,310,672	\$	1,294,109	1
Healthcare	Television broadcasting		93,797		92,824	1		344,755		330,714	4
Manufacturing	Manufacturing		99,176		110,292	(10)		474,173		403,809	17
Name	Healthcare		57,035		45,617	25		196,224		172,089	14
Table   1,0,	Automotive		81,411		75,423	8		315,298		264,340	19
Part	Other businesses		145,868		77,090	89		410,477		273,303	50
Page	Corporate office		16,194		17,647	(8)		59,025		51,978	14
Education   S	Intersegment elimination		(467)		(451)	_		(2,025)		(1,628)	
Education		\$	840,384	\$	740,810	13	\$	3,108,599	\$	2,788,714	11
Television broadcasting   10,291   82,350   151   149,422   194,498   12,308   149,4142   12,328   149,4141   12,328   149,4141   12,328   149,4141   12,328   149,4141   12,328   149,4141   12,328   149,4141   12,328   149,4141   12,328   149,4141   1	Operating Income (Loss)										
Manufacturing         2,100         2,488         (15)         11,6048         2,288         ————————————————————————————————————		\$	•	\$	( , ,		\$	,	\$	,	_
Healthcare	Television broadcasting										(23)
Automotive         2,956 (20,92) (18,69c)         433 (20,60c)         11,77 (86,19c)         ————————————————————————————————————	Manufacturing		•							•	_
Other businesses         (20,992) (18,696) (1,647)         (12) (86,124) (50,005) (51,978)         (10,107) (10,107)           Corporate office         (21,044) (1,647)         8 (80,025) (51,978)         (14) (14) (15,077)           Corporate office         (22,154) (3,040)         (30,000)         (37,735) (3,000)         (30,000)           Depreciation         8,634 (3,000)         7,284 (3,000)         31,1738 (3,000)         1           Television broadcasting         3,540 (3,000)         3,640 (3,000)         4,013 (3,000)         1,333 (3,000)         1,533 (3,000)           Healthcare         6,642 (3,000)         2,125 (3,000)         2,135 (3,000)	Healthcare					(3)					3
Corporate office         (16,194)         (17,647)         8         (59,025)         (51,978)         (14)           Depreciation         22,547         3 46,201         10         57,7375         100,407         (23)           Education         \$ 8,634         \$ 7,284         19         \$ 32,113         \$ 3,759         1           Television broadcasting         3,540         3,642         (3)         14,018         3,830         1           Manufacturing         2,462         2,723         (10)         9,808         10,333         (5)           Healthcare         343         3,144         9         1,313         1,615         (2)           Automotive         601         282          2,1136         2,017         7           Other businesses         3,798         1,736         1         3,736         (11)         6,1137         1,1376         1,137         1,125	Automotive		2,956					11,771		(6,196)	_
Depreciation   Same	Other businesses				(18,696)	(12)				(85,956)	
Depreciation         Sa,634         \$ 7,284         19         \$ 32,113         \$ 31,759         1           Television broadcasting         3,540         3,642         (3)         14,018         13,830         1           Manufacturing         2,462         2,723         (10)         9,808         10,333         (5)           Healthcare         343         314         9         1,313         1,665         (21)           Automotive         601         282         —         2,156         2,017         (7)           Other businesses         3,789         1,736         —         11,376         13,947         (18)           Corporate office         151         178         (15)         631         706         (11)           Amortization of Intangible Assets and Impairment of Goodwill and Other Long-Lived Assets         8         4,779         1,159         1         7,1415         5,455         (4)           Education         \$ 4,079         \$ 4,709         (13)         \$ 19,319         \$ 2,452         (34)           Television broadcasting         \$ 4,079         \$ 4,709         (13)         \$ 19,319         \$ 2,402         (26)           Automotive         \$ 7         \$ 9	Corporate office				<u>, , , , , , , , , , , , , , , , , , , </u>					(51,978)	(14)
Education         \$ 8,634         \$ 7,284         19         \$ 32,113         \$ 31,759         1           Television broadcasting         3,540         3,642         (3)         14,018         13,830         1           Manufacturing         2,462         2,723         (10)         9,808         10,333         (5)           Healthcare         343         314         9         1,313         1,665         (2)17           Automotive         601         282         -         2,156         2,017         7           Corporate office         151         178         (15)         631         706         (11)           Corporate office         19,529         1,6159         21         7,1415         7,4257         (4)           Amortization of Intangible Assets and Impairment of Goodwill and Other Long-Lived Assets         \$ 4,079         (13)         \$ 19,319         \$ 29,452         (4)           Education         \$ 4,079         \$ 4,709         (13)         \$ 19,319         \$ 29,452         (34)           Television broadcasting         \$ 4,079         \$ 4,709         (13)         \$ 19,319         \$ 29,452         (34)           Healthcare         \$ 2,357         \$ 6,987         (2)		\$	22,547	\$	46,201	(51)	\$	77,375	\$	100,407	(23)
Television broadcasting         3,540         3,642         (3)         14,018         13,830         1           Manufacturing         2,462         2,723         (10)         9,808         10,333         (5)           Healthcare         343         314         9         1,313         1,665         (21)           Automotive         601         282         -         2,156         2,017         7           Other businesses         3,798         1,736         -         11,376         13,947         (18)           Corporate office         151         178         (15)         61         70,01         7           Committiation of Intangible Assets and Impairment of Goodwill and Other Long-Lived Assets         5         1,159		_					_		_		
Manufacturing         2,462         2,723         (10)         9,808         10,333         (5)           Healthcare         343         314         9         1,313         1,665         (21)           Automotive         601         282         -         2,156         2,017         7           Other businesses         3,798         1,736         -         11,376         13,947         (18)           Corporate office         151         178         (15)         631         706         (11)           Amortization of Intangible Assets and Impairment of Goodwill and Other Long-Lived Assets         84,079         4,709         (13)         \$19,319         \$29,452         (34)           Television broadcasting         1,359         1,359         -         5,449         5,440         -           Manufacturing         6,836         6,967         (2)         52,974         28,099         8           Healthcare         789         780         1         3,106         4,220         (26)           Automotive         2,372         65         -         9,971         13,041         (24)           Corporate office         2,372         14,480         7         9,081         86		\$	•	\$			\$		\$	•	
Healthcare   343   314   9   1,313   1,665   (21)   Automotive   601   262   -   2,156   2,017   7   7   7   7   7   7   7   7   7	<u> </u>		•					•		•	
Automotive         601         282         —         2,156         2,017         7           Other businesses         3,788         1,736         —         11,376         13,947         (18)           Corporate office         151         1,78         (15)         631         706         (11)           Amortization of Intangible Assets and Impairment of Goodwill and Other Long-Lived Assets         \$1,959         \$16,159         —         74,141         \$72,257         (4)           Education         \$4,079         \$4,709         (13)         \$19,319         \$29,452         (34)           Television broadcasting         1,359         1,359         —         5,440         5,440         —           Manufacturing         6,836         6,987         (2)         52,974         28,099         89           Healthcare         789         780         1         3,106         4,220         (26)           Automotive         —         -	<u> </u>		•					•		•	
Other businesses         3,798         1,736         —         11,376         13,947         (18)           Corporate office         151         178         (15)         631         706         (11)           Amortization of Intangible Assets and Impairment of Goodwill and Other Long-Lived Assets           Education         \$ 4,079         \$ 4,709         (13)         \$ 19,319         \$ 29,452         (34)           Television broadcasting         1,359         1,359         —         5,440         5,440         —           Manufacturing         6,836         6,987         (2)         52,974         28,099         89           Healthcare         789         780         1         3,106         4,220         (26)           Automotive         2,372         645         —         9,971         13,041         (24)           Corporate office         2,372         645         —         9,971         13,041         (24)           Pension Expense         2         1,480         7         9,971         13,041         (24)           Television broadcasting         833         814         8         9,357         10,024         (7)           Television broadcasting <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>											
Corporate office         151         178         (15)         631         706         (11)           Amortization of Intangible Assets and Impairment of Goodwill and Other Long-Lived Assets         4,079         4,709         4,709         (13)         19,319         2,9452         (34)           Education         \$4,079         4,709         (13)         19,319         2,9452         (34)           Television broadcasting         1,359         1,359         -         5,440         5,440         -           Manufacturing         6,836         6,987         (2)         52,974         28,099         89           Healthcare         789         780         1         3,106         4,220         (26)           Automotive         2,372         665         -         9,971         13,041         (24)           Corporate office         2,372         645         -         9,971         13,041         (24)           Pension Expense         2,345         1,480         7         9,981         86,950         4           Education         2,327         2,497         (6)         9,937         10,024         (7)           Television broadcasting         883         814         8										•	
Amortization of Intangible Assets and Impairment of Goodwill and Other Long-Lived Assets   Education   \$4,079   \$4,709   \$130   \$19,319   \$29,452   \$(34)   \$1,359											
Amortization of Intangible Assets and Impairment of Goodwill and Other Long-Lived Assets         \$ 4,079         \$ 4,709         (13)         \$ 19,319         \$ 29,452         (34)           Education         \$ 4,079         \$ 4,709         (13)         \$ 19,319         \$ 29,452         (34)           Television broadcasting         1,359         1,359         —         5,440         5,440         —           Manufacturing         6,836         6,987         (2)         52,974         28,099         89           Healthcare         789         780         1         3,106         4,220         (26)           Automotive         —         —         —         —         —         6,698         —           Other businesses         2,372         645         —         9,971         13,041         (24)           Corporate office         — <t< td=""><td>Corporate office</td><td>_</td><td></td><td></td><td></td><td></td><td>_</td><td></td><td></td><td></td><td></td></t<>	Corporate office	_					_				
State   Stat	Amortization of Intangible Access and Impairment of	\$	19,529	\$	16,159	21	\$	71,415	\$	74,257	(4)
Television broadcasting Manufacturing         1,359         1,359         —         5,440         5,440         —           Manufacturing Manufacturing Healthcare         6,836         6,987         (2)         52,974         28,099         89           Healthcare         789         780         1         3,106         4,220         (26)           Automotive         —         —         —         —         6,698         —           Other businesses         2,372         645         —         9,971         13,041         (24)           Corporate office         — <td></td>											
Television broadcasting Manufacturing         1,359         1,359         —         5,440         5,440         —           Manufacturing Manufacturing Healthcare         6,836         6,987         (2)         52,974         28,099         89           Healthcare         789         780         1         3,106         4,220         (26)           Automotive         —         —         —         —         6,698         —           Other businesses         2,372         645         —         9,971         13,041         (24)           Corporate office         — <td>Education</td> <td>\$</td> <td>4,079</td> <td>\$</td> <td>4,709</td> <td>(13)</td> <td>\$</td> <td>19,319</td> <td>\$</td> <td>29,452</td> <td>(34)</td>	Education	\$	4,079	\$	4,709	(13)	\$	19,319	\$	29,452	(34)
Healthcare         789         780         1         3,106         4,220         (26)           Automotive         —         —         —         —         6,698         —           Other businesses         2,372         645         —         9,971         13,041         (24)           Corporate office         —         —         —         —         —         —         —         —           Pension Expense         Education         \$ 2,337         \$ 2,497         (6)         \$ 9,357         \$ 10,024         (7)           Television broadcasting         883         814         8         3,575         3,263         10           Manufacturing         320         317         1         1,282         1,424         (10)           Healthcare         140         136         3         561         543         3           Automotive         —         —         —         —         —         —         —         —           Other businesses         441         422         5         1,755         1,698         3           Corporate office         1,616         1,426         13         6,461         5,704         13	Television broadcasting		1,359		1,359			5,440		5,440	`
Healthcare         789         780         1         3,106         4,220         (26)           Automotive         —         —         —         —         6,698         —           Other businesses         2,372         645         —         9,971         13,041         (24)           Corporate office         —	Manufacturing		6,836		6,987	(2)		52,974		28,099	89
Automotive         —         —         —         —         6,698         —           Other businesses         2,372         645         —         9,971         13,041         (24)           Corporate office         — <td>Healthcare</td> <td></td> <td></td> <td></td> <td>780</td> <td></td> <td></td> <td>3,106</td> <td></td> <td>4,220</td> <td></td>	Healthcare				780			3,106		4,220	
Corporate office         —	Automotive		_					_		6,698	`
Corporate office         —	Other businesses		2,372		645	_		9,971		13,041	(24)
Pension Expense         Education         \$ 2,337 \$ 2,497 (6) \$ 9,357 \$ 10,024 (7)           Television broadcasting         883 814 8 3,575 3,263 10           Manufacturing         320 317 1 1,282 1,424 (10)           Healthcare         140 136 3 561 543 3           Automotive         — — — — — — — — — — — —           Other businesses         441 422 5 1,755 1,698 3           Corporate office         1,616 1,426 13 6,461 5,704 13	Corporate office		· —		_	_		· —		_	`_
Education         \$ 2,337 \$ 2,497         (6) \$ 9,357 \$ 10,024         (7)           Television broadcasting         883 814 8 3,575 3,263 10           Manufacturing         320 317 1 1,282 1,424 (10)           Healthcare         140 136 3 561 543 3           Automotive		\$	15,435	\$	14,480	7	\$	90,810	\$	86,950	4
Television broadcasting         883         814         8         3,575         3,263         10           Manufacturing         320         317         1         1,282         1,424         (10)           Healthcare         140         136         3         561         543         3           Automotive         —         —         —         —         —         —         —           Other businesses         441         422         5         1,755         1,698         3           Corporate office         1,616         1,426         13         6,461         5,704         13	Pension Expense										
Manufacturing         320         317         1         1,282         1,424         (10)           Healthcare         140         136         3         561         543         3           Automotive         —	Education	\$	2,337	\$	2,497	(6)	\$	9,357	\$	10,024	(7)
Healthcare       140       136       3       561       543       3         Automotive       — <t< td=""><td>Television broadcasting</td><td></td><td>883</td><td></td><td>814</td><td>8</td><td></td><td>3,575</td><td></td><td>3,263</td><td></td></t<>	Television broadcasting		883		814	8		3,575		3,263	
Healthcare       140       136       3       561       543       3         Automotive       — <t< td=""><td>Manufacturing</td><td></td><td>320</td><td></td><td>317</td><td>1</td><td></td><td>1,282</td><td></td><td>1,424</td><td>(10)</td></t<>	Manufacturing		320		317	1		1,282		1,424	(10)
Other businesses         441         422         5         1,755         1,698         3           Corporate office         1,616         1,426         13         6,461         5,704         13	Healthcare		140		136	3		561		543	3
Corporate office         1,616         1,426         13         6,461         5,704         13	Automotive		_		_	_		_		_	_
·	Other businesses		441		422	5		1,755		1,698	3
<b>\$ 5,737</b> \$ 5,612 2 <b>\$ 22,991</b> \$ 22,656 1	Corporate office		1,616		1,426	13		6,461		5,704	13
		\$	5,737	\$	5,612	_ 2	\$	22,991	\$	22,656	1

# GRAHAM HOLDINGS COMPANY <u>EDUCATION DIVISION INFORMATION</u> (Unaudited)

Three Months Ended Twelve Months Ended December 31 % December 31 % Cha<u>nge</u> (in thousands) Change 2021 2020 2021 2020 Operating Revenues Kaplan international 205,561 \$ 165,796 24 \$ 726,875 \$ 653,892 11 Higher education 77,910 72,264 8 317,854 316,095 1 309,069 327,087 Supplemental education 71,014 73,446 (6) (3)Kaplan corporate and other 4,020 3.205 25 14.759 12.643 17 Intersegment elimination (2,560)(1,018)(7,312)(4,004)355,945 \$ 313,693 13 \$ 1,361,245 \$ 1,305,713 4 **Operating Expenses** Kaplan international 195,389 \$ 171,804 14 \$ 693,418 \$ 638,644 9 Higher education 71,928 69.783 3 293,720 291.731 1 67,174 66,590 272,150 307,382 Supplemental education 1 (11)Kaplan corporate and other 11,360 10,500 8 39,474 30,909 28 Amortization of intangible assets 4,034 4,367 (8)16,001 17,174 (7) Impairment of long-lived assets 45 (87)3,318 12,278 342 (73)(7,409) (4,009)Intersegment elimination (2,560)(1,018)347,370 8 \$ 1,310,672 \$ 322,368 1,294,109 1 \$ **Operating Income (Loss)** Kaplan international \$ 10,172 \$ (6,008)\$ 33,457 \$ 15,248 Higher education 5,982 24,134 2,481 24,364 (1) Supplemental education 3.840 6.856 (44)36.919 19.705 87 Kaplan corporate and other (7,340)(7,295)(1) (24,715)(18, 266)(35)Amortization of intangible assets (4,034)(4,367)8 (16,001)(17,174)7 87 Impairment of long-lived assets (45)(342)(3,318)(12,278)73 Intersegment elimination 97 \$ 8,575 \$ (8,675) \$ 50,573 11,604 Depreciation \$ 23 10 Kaplan international 5,869 \$ 4,780 \$ 21,472 19,562 Higher education 1,010 845 20 3,658 3,082 19 1,640 Supplemental education 1,559 5 6,544 8,724 (25)15 439 Kaplan corporate and other 115 100 391 12 8,634 32,113 \$ \$ 7,284 19 \$ 31,759 1 **Pension Expense** \$ Kaplan international 70 \$ 99 (29)291 433 (33)Higher education 1,037 7 4,440 4,150 7 1,111 Supplemental education 953 1,052 (9)3,814 4,207 (9) Kaplan corporate and other 203 309 (34)812 1,234 (34)\$ 2,337 \$ 2,497 (6) 9,357 \$ 10,024 (7)

# NON-GAAP FINANCIAL INFORMATION GRAHAM HOLDINGS COMPANY (Unaudited)

In addition to the results reported in accordance with accounting principles generally accepted in the United States (GAAP) included in this press release, the Company has provided information regarding net income excluding certain items described below reconciled to the most directly comparable GAAP measures. Management believes that these non-GAAP measures, when read in conjunction with the Company's GAAP financials, provide useful information to investors by offering:

- the ability to make meaningful period-to-period comparisons of the Company's ongoing results;
- · the ability to identify trends in the Company's underlying business; and
- a better understanding of how management plans and measures the Company's underlying business.

Net income excluding certain items should not be considered substitutes or alternatives to computations calculated in accordance with and required by GAAP. These non-GAAP financial measures should be read only in conjunction with financial information presented on a GAAP basis.

The following tables reconcile the non-GAAP financial measures to the most directly comparable GAAP measures:

**Three Months Ended December 31** 

				ree n	nonuns en	ue	Decembe	:1 31			
		2021							2020		
(in thousands, except per share amounts)	Income before income taxes		Income Taxes	Ne	t Income		Income before income taxes		Income Taxes	Ne	et Income
Amounts attributable to Graham Holdings Company Common Stockholders	taxes						taxes				
As reported	\$ 102,883	\$	17,800	\$	85,083	\$	317,743	\$	80,800	\$	236,943
Attributable to noncontrolling interests					(402)						198
Attributable to Graham Holdings Company Stockholders					84,681						237,141
Adjustments:											
Restructuring charges at the education division	_		_		_		3,991		1,025		2,966
Reduction to operating expenses in connection with the broadcast spectrum repacking	(104)		(22)		(82)		(371)		(83)		(288)
Goodwill and other long-lived asset impairment charges	1,372		323		1,049		342		94		248
Net losses (earnings) of affiliates whose operations are not managed by the Company	13,041		3,658		9,383		(739)		(196)		(543)
Interest expense related to the fair value adjustment of the mandatorily redeemable noncontrolling interest	1,362		93		1,269		8,483		_		8,483
Net gains on marketable equity securities	(66,107)		(15,194)		(50,913)		(61,926)		(16,425)		(45,501)
Non-operating (gain) loss, net, from cost and equity method investments	(2,812)		(651)		(2,161)		4,750		1,260		3,490
Gain on sale of Megaphone	_		_		_		(209,787)		(55,580)		(154,207)
Foreign currency loss	853		219		634		3,030		779		2,251
Tax benefit related to the Company's pension and other postretirement plans	_		1,478		(1,478)		_		_		_
Tax expense related to stock compensation	_		_		_		_		(2,401)		2,401
Net Income, adjusted (non-GAAP)				\$	42,382				, ,	\$	56,441
Per share information attributable to Graham Holdings Company Common Stockholders											
Diluted income per common share, as reported				\$	17.10					\$	47.34
Adjustments:											_
Restructuring charges at the education division					_						0.59
Reduction to operating expenses in connection with the broadcast spectrum repacking					(0.02)						(0.06)
Goodwill and other long-lived asset impairment charges					0.21						0.05
Net losses (earnings) of affiliates whose operations are not managed by the Company					1.89						(0.11)
Interest expense related to the fair value adjustment of the mandatorily redeemable noncontrolling interest					0.26						1.69
Net gains on marketable equity securities					(10.28)						(9.08)
Non-operating (gain) loss, net, from cost and equity method investments					(0.44)						0.70
Gain on sale of Megaphone											(30.78)
Foreign currency loss					0.13						0.45
Tax benefit related to the Company's pension and other postretirement plans					(0.30)						_
Tax expense related to stock compensation					· _′						0.48
Diluted income per common share, adjusted (non-GAAP)				\$	8.55					\$	11.27

The adjusted diluted per share amounts may not compute due to rounding.

**Twelve Months Ended December 31** 

				2021	eive	Months El	nae	d Decembe	er 3	2020		
(in thousands, except per share amounts)		Income before income taxes	Income Taxes		Ne	et Income	Income before income taxes			Income Taxes	N	et Income
Amounts attributable to Graham Holdings Company Common												
Stockholders As reported	Φ.	440 627	4	06 200	•	252 227	Φ	407.260	ф	107 200	ф	200.060
As reported Attributable to noncontrolling interests	\$	449,627	\$	96,300	\$	353,327 (1,252)	\$	407,268	\$	107,300	\$	299,968 397
S .					\$	352,075					\$	300,365
Attributable to Graham Holdings Company Stockholders Adjustments:					Ф	352,075					Ф	300,305
Net credit related to fair value changes in contingent consideration												
from prior acquisitions		(3,900)		_		(3,900)		_		_		_
Restructuring charges at the education division		_		_		_		16,075		4,131		11,944
Accelerated depreciation at other businesses		_		_		_		5,694		1,569		4,125
Reduction to operating expenses in connection with the broadcast spectrum repacking		(1,018)		(222)		(796)		(2,911)		(655)		(2,256)
Goodwill and other long-lived asset impairment charges		31,564		5,607		25,957		27,934		7,700		20,234
Net (earnings) losses of affiliates whose operations are not managed by the Company		(12,556)		(3,273)		(9,283)		2,148		570		1,578
Interest expense related to the fair value adjustment of the mandatorily redeemable noncontrolling interest		4,077		93		3,984		8,483		_		8,483
Charges related to non-operating SIP		1,118		297		821		11,548		3,071		8,477
Net gains on marketable equity securities		(243,088)		(63,359)		(179,729)		(60,787)		(16,122)		(44,665)
Non-operating (gain) loss, net, from cost and equity method investments		(13,576)		(3,485)		(10,091)		1,490		395		1,095
Gain on sale of Megaphone		_		_		_		(209,787)		(55,580)		(154,207)
Foreign currency loss		175		44		131		2,153		553		1,600
Tax benefit related to the Company's pension and other postretirement plans		_		17,220		(17,220)		_		_		_
Tax expense related to stock compensation		_		_				_		(2,912)		2,912
Net Income, adjusted (non-GAAP)					\$	161,949					\$	159,685
Per share information attributable to Graham Holdings Company Common Stockholders												
Diluted income per common share, as reported					\$	70.45					\$	58.13
Adjustments:												
Net credit related to fair value changes in contingent consideration from prior acquisitions						(0.78)						_
Restructuring charges at the education division						_						2.31
Accelerated depreciation at other businesses						_						0.80
Reduction to operating expenses in connection with the broadcast spectrum repacking						(0.16)						(0.44)
Goodwill and other long-lived asset impairment charges						5.19						3.92
Net (earnings) losses of affiliates whose operations are not managed by the Company						(1.86)						0.31
Interest expense related to the fair value adjustment of the mandatorily redeemable noncontrolling interest						0.80						1.64
Charges related to non-operating SIP						0.16						1.64
Net gains on marketable equity securities						(35.96)						(8.64)
Non-operating (gain) loss, net, from cost and equity method investments						(2.02)						0.21
Gain on sale of Megaphone												(29.84)
Foreign currency loss						0.03						0.31
Tax benefit related to the Company's pension and other postretirement plans						(3.45)						_
Tax expense related to stock compensation					_						_	0.56
Diluted income per common share, adjusted (non-GAAP)					\$	32.40					\$	30.91

The adjusted diluted per share amounts may not compute due to rounding.